REP: TEL# 703 528 7800 CREDIT ADVISORY: AGENC AGENCY CREDIT RISK !!! HARRIS REPORT FROM REP

ORDER WORKSHEET

FROM REP OCT2/12 12.05
\*\*CHANGES\*\* \*\*\* WFTV-TV \*\*\*

REP HEADLINE# 6228191 TRF# 321472 \$\$\$ MOD# 1: UNAPPROVED REV #1 \$\$\$ ADV # ORDER # AGY # CITY TAX FLIGHT DATES OCT30/12 PRDCT AMERICAN CROSSROADS EST#694 COMMENTS: (LINE, ORDER, INVOICE) ADV. NAME ISS/AMER. CROSSROADS AGY. NAME CROSSROADS MEDIA LLC STATE TAX NOV5/12 WK-1 ALEXANDRIA, 66 CANAL CENTER PLAZA, CONTRACT # 6228191 VA 22314 CO-OP BILLING NEEDED SUITE 555 SALES PRSN WA- JOE KNAUER BUYER NAME EMILY MILHOAN CLASS: NATL. OFF.# 6556 SALESMAN # LOCAL DATE OCT2/12 REGIONAL 12.05

REP: OK'D M4 TO LENA FR JULIE

TTLS RTS PLSC FM, THX 10/2

CON CM \*\*\*\*\* THIS IS A CASH IN ADVANCE SCHEDULE \*\*\*\*\* AMERICAN CROSSROADS

PROGRAM: NIGHTLINE	59 S 1135P-1210A 30	AGENCY ADVERTISER CODE =  AGENCY PRODUCT CODE =	:LINE#:REP :CD: TIME PERIOD : LGTH : SEC
\$800.00	\$800.00	AGENCY EST# = 694	: RATE
10/31	11/5	= 694	: START
10/31	11/5		: END : DATE
0	0		END :SPTS: WEEK DATE : /WK: INVT
WED	MON		WEEK : DAYS
0	C	)	:TOTL:

PROGRAM :

NIGHTLINE

REP: TELH /
CREDIT ADVI
REP HEADLINE# 6228191 TRF# 321472 ORDER WORKS
\$\$\$ MOD# 1: UNAPPROVED REV #1 \$\$\$

REP: TEL# 703 528 7800 FAX# 703 528 7880

CREDIT ADVISORY: AGENCY CREDIT RISK !!!

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ORDER WORKSHEET HARRIS REPORT FROM REP

\*\*CHANGES\*\* \*\*\* WFTV-TV \*\*\*

CMT:WE CAN OFFER ****RESEND NOV/12 147550.00		PROGRAM: NIGHTLINE ORD COM1: WE CAN OFFER ****RESEND THIS IS A MAKE-GOOD FOR OCT31 ON LINE-61 FOR 1 SPOT/WK THIS IS A MAKE-GOOD FOR NOV5 ON LINE-59 FOR 1 SPOT/WK	72 A 1205A-1235A 30 \$1,600.00	:LINE#:REP :CD: TIME PERIOD : LGTH : SEC : RATE
VWK OCT31 NOV5			11/2	: START
			11/2	: END : DATE
3 0 0 3 0 0 5 0			Ч	:SPTS:
CONTRACT TOTAL TOTAL SPOTS	\$800.00		FRI	WEEK :
	PLS ADVISE			DAYS
147550.00 67	ISE.	<u>&gt;</u>	٠	:TOTL:

MARKET TOTALS \$421,571 MOD CODE A-ADD B-BUY TYPE C-CANCELLED DE-DELETE E-EFF DATES L-LENGTH M-MAKEGOOD N-PROGRAM NAME SVC- NSI DEMOS- RA35+\* P-CLASS, PLAN, SECT Q-PAID PGM R-RATE S-SPOTS PER WEEK T-TIME X-LATE Y-DAYS Z-COMMENTS \*-MULTIPLE WFTV 35% WKMG 19% WOPX 0% WESH 29% WOFL 15% WKCF 1% WRBW 0% WRDQ 1% EFTV 0% CABL 0%